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MEETING MINUTES FOR THE BOARD OF COMMERCE AND INDUSTRY.  
OF THE  
LOUISIANA ECONOMIC DEVELOPMENT CORPORATION  
HELD AT  
LOUISIANA STATE EMPLOYEES' RETIREMENT SYSTEM BUILDING  
FOURTH FLOOR BOARD ROOM  
8401 UNITED PLAZA BOULEVARD  
BATON ROUGE, LOUISIANA  
ON THE 25TH DAY OF AUGUST, 2015  
COMMENCING AT 1:31 P.M.

REPORTED BY: ELICIA H. WOODWORTH, CCR



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LOUISIANA ECONOMIC DEVELOPMENT CORPORATION

1    **Appearances of Board Members Present:**

- 2    **Millie Atkins**  
3    **Gordon Burgess**  
4    **Mayor Glenn Brasseaux**  
5    **Andre Fruge**  
6    **Gale Potts-Roque**  
7    **Lance Belcher**  
8    **Representative Stephen Pugh**  
9    **Steve Windham**  
10    **Jerald Jones**  
11    **Wilda Smith**  
12    **William King**  
13    **Anne Villa**  
14    **Thomas Holden**  
15    **Jeffrey Elmore**

16    **Staff members present:**

- 17    **Melissa Sorrell**  
18    **Brenda Guess**  
19    **Danielle Clapinski**  
20    **Becky Lambert**  
21    **Lori Weber**  
22    **Joyce Metoyer**  
23    **Eric Burton**  
24    **Frank Favaloro**  
25    **Roshanda Hanible**



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MS. ATKINS:

The August 25th, 2015 Board of Commerce  
and Industry meeting is now called to order.

Melissa, rollcall, please.

MS. SORRELL:

Matt Parker for Governor Jindal.

(No response.)

MS. SORRELL:

Steve Windham for Lieutenant Governor  
Darden.

MR. WINDHAM:

Here.

MS. SORRELL:

Millie Atkins.

MS. ATKINS:

Here.

MS. SORRELL:

Lance Belcher.

MR. BELCHER:

Here.

MS. SORRELL:

Brian Bossier.

(No response.)

MS. SORRELL:

Mayor Brasseaux.



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1     **MAYOR BRASSEAU:**

2             Here.

3     **MS. SORRELL:**

4             Gordon Burgess.

5     **MR. BURGESS:**

6             Here

7     **MS. SORRELL:**

8             Jeffrey Elmore.

9     **MR. ELMORE:**

10            Here.

11    **MS. SORRELL:**

12            Andre Fruge.

13    **MR. FRUGE:**

14            Here

15    **MS. SORRELL:**

16            Richard Gonsoulin.

17    **MR. GONSOULIN:**

18            Here

19    **MS. SORRELL:**

20            Anne Villa for Secretary Grissom.

21    **MS. VILLA:**

22            Here.

23    **MS. SORRELL:**

24            Thomas Holden.

25    **MR. HOLDEN:**



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1           Here.  
2       MS. SORRELL:  
3           Jerry Jones.  
4       MR. JONES:  
5           Here.  
6       MS. SORRELL:  
7           William King.  
8       MR. KING:  
9           Here.  
10      MS. SORRELL:  
11           Senator Martiny.  
12      (No response.)  
13      MS. SORRELL:  
14           R.K. Mehrotra.  
15      (No response.)  
16      MS. SORRELL:  
17           Representative Pugh.  
18      REPRESENTATIVE PUGH:  
19           Here.  
20      MS. SORRELL:  
21           Senator Riser.  
22      (No response.)  
23      MS. SORRELL:  
24           Gale Potts-Roque.  
25      MS. POTTS-ROQUE:



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Here.

MS. SORRELL:

Wilda Smith.

MS. SMITH:

Here.

MS. SORRELL:

Charles Soprano.

(No response.)

MS. SORRELL:

We have a quorum.

MS. ATKINS:

Thank you, Melissa.

Our first order of business is approval of the minutes from June 23rd. You have received copies of these minutes by e-mail. Are there any corrections?

(No response.)

MS. ATKINS:

Hearing none, do I hear a motion?

Motion made by Representative Pugh, second my Mr. King.

Are there any discussion?

(No response.)

MS. ATKINS:

Hearing none, all in favor respond by saying "aye".



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1 (Several members respond "aye".)

2 MS. ATKINS:

3 Opposed, no.

4 (No response.)

5 MS. ATKINS:

6 Motion passed. Thank you.

7 We want to pause for a few minutes to  
8 ask that if anyone would like to come before the Board  
9 concerning any item on today's agenda to please fill out  
10 a blue card at the back of the table and hand it to  
11 Melissa. Thank you.

12 Our next order on our agenda is Quality  
13 Jobs program, Mr. Burton.

14 MR. BURTON:

15 Madam Chair, we do have one application  
16 that's listed that will be deferred to the next Board  
17 per applicant's request, that is 20141403, PennTex North  
18 Louisiana, LLC in Lincoln Parish.

19 Going forward with the new applications,  
20 we have 20140831, Beta Engineering, LLC in Rapides  
21 Parish; 20141149, Precision Cutting Specialties, LLC in  
22 St. Landry Parish; 20140829, Dis-Tran Packaged  
23 Substations, LLC in Rapides Parish; 20141150, Millennium  
24 Galvanizing, LLC in St. James Parish; 20131124, Reagent  
25 Chemical & Research, Inc. in Ascension Parish; 20121040,



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1 Settoon Towing, LLC in Terrebonne Parish; 20121041,  
2 Settoon Towing, LLC in St. Martin Parish; and 20141145,  
3 Standard Glass & Mirror Works, LLC D/B/A, CleverEdge  
4 Wholesale Glass, LLC in East Baton Rouge Parish.

5 This concludes all of the new  
6 applications.

7 MS. ATKINS:

8 Thank you, Mr. Burton.

9 Motion to accept?

10 Motion made by Mr. Holden, second by  
11 Mr. Soprano.

12 Any discussion?

13 I'm sorry. Mr. Gonsoulin.

14 Any discussion?

15 (No response.)

16 MS. ATKINS:

17 Hearing none, all in favor respond by  
18 saying "aye".

19 (Several members responded "aye".)

20 MS. ATKINS:

21 Opposed, no.

22 (No response.)

23 MS. ATKINS:

24 Ayes have it. Motion passed.

25 MR. BURTON:





1 All right. Next order is going to be  
2 our Renewal Applications for Quality Jobs. We have four  
3 of those: 20100916, Brazos Forest Products, L.P. in  
4 Livingston; 20100720, The Folger Coffee Company in  
5 Orleans Parish; 20100917, The Folger Coffee Company in  
6 Orleans Parish; and 20100919, Great Southern  
7 Galvanizing, Inc. doing business as Great States  
8 Galvanizing in East Baton Rouge Parish.

9 This concludes the renewals.

10 MS. ATKINS:

11 Thank you.

12 Motion to accept?

13 Motion made by Ms. Potts-Roque, second  
14 by Ms. Wilda Smith.

15 Discussion?

16 (No response.)

17 MS. ATKINS:

18 Hearing none, all in favor respond by  
19 saying "aye".

20 (Several members respond "aye".)

21 MS. ATKINS:

22 Opposed, no.

23 (No response.)

24 MS. ATKINS:

25 It is ordered. Motion passed.



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MR. BURTON:

Our next order is going to be Specials.  
We have two specials. We have a change in name only for the following contract: 20121255, SE Tylose Louisiana LP is changing from that to SE Tylose Louisiana, LLC in Iberville Parish. And, also, we have a request to transfer contract due to change in ownership only: Contract Number is 050697, they're changing from TruSouth Oil, LLC to Calumet GP, LLC in Caddo Parish.

This concludes all of the specials.

MS. ATKINS:

Thank you, Mr. Burton.

Motion to accept?

MR. FRUGE:

Motion.

MS. ATKINS:

Motion made by Mr. Fruge, second by Mr. Elmore.

Discussion?

(No response.)

MS. ATKINS:

All in favor, respond by saying "aye".

(Several members respond "aye".)

MS. ATKINS:

Opposed, no.



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1 (No response.)

2 MS. ATKINS:

3 Ayes have it. Motion passed. Thank  
4 you, Mr. Burton.

5 Our next order on the agenda is the  
6 Restoration Tax Abatement, and that is by Ms. Becky  
7 Lambert.

8 MS. LAMBERT:

9 Thank you. We have 17 new applications.  
10 The first one was 20141296 for 1520- -- it should be  
11 22 -- Felicity, LLC in Orleans Parish; 20131037, 224  
12 Chartres, LLC in Orleans; 20130273, 850 Tchoupitoulas,  
13 LLC in Orleans; 20140103, Butterbean Properties, LLC in  
14 Orleans; 20150857, Flatwater Properties, LLC in  
15 Ouachita; 20131104, Mark Backus and Lindsey Navarro in  
16 Orleans; 20130856, Michael Echols Enterprises in  
17 Ouachita, and the next two are by the same company for  
18 20130857 and 20140897 all in Ouachita Parish. Then the  
19 next three are for the same company, Monroe Development,  
20 LLC. The first one is 20140904 in Ouachita, 20141428  
21 and 20141429. The following five are for  
22 Roman-Bienville Homes, LLC all in Orleans Parish with  
23 the numbers 20131237, 20131238, 20131239, 20131240 and  
24 20131241.

25 That concludes the reading of the



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1 applications.

2 MS. ATKINS:

3 Thank you, Ms. Lambert.

4 Motion to accept?

5 MR. ELMORE:

6 So moved.

7 MS. ATKINS:

8 So moved by Mr. Elmore, second by MS.

9 Potts-Roque.

10 Any discussion?

11 (No response.)

12 MS. ATKINS:

13 Hearing none, all in favor respond by  
14 saying "aye".

15 (Several members respond "aye".)

16 MS. ATKINS:

17 Opposed, no.

18 (No response.)

19 MS. ATKINS:

20 Motion passed. Thank you.

21 MS. LAMBERT:

22 We have one special request for Transfer  
23 of Ownership: 20140962, the former owner is Metairie  
24 Hotel, LLC. The new owner, I-10 @ Causeway, LLC in  
25 Jefferson Parish.



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1                   That concludes the specials.

2                   MS. ATKINS:

3                   Thank you, Ms. Lambert.

4                   Motion to accept?

5                   Motion made by Representative Pugh,  
6 second by Ms. Wilda Smith.

7                   Any discussion?

8                   (No response.)

9                   MS. ATKINS:

10                  Hearing none, all in favor, respond by  
11 saying "aye".

12                  (Several members respond "aye".)

13                  MS. ATKINS:

14                  Opposed, no.

15                  (No response.)

16                  MS. ATKINS:

17                  Motion passed. It is ordered.

18                  Our next item on the agenda is the  
19 Enterprise Zone Program by Ms. Joyce Metoyer.

20                  MS. METOYER:

21                  We have 23 new applications for EZ:  
22 20140182, B&G Food Enterprises, LLC D/B/A Taco Bell,  
23 Lafourche Parish; 20140830, Crest Operations, LLC,  
24 Rapides Parish; 20141319, D&A McDonald's of Shreveport,  
25 LLC, Caddo Parish; 20130004, EcoUrban, LLC, Orleans



1 Parish; 20120870, Exxon Mobil Corporation Refinery, EBR  
2 Parish; 20111115 GAWR, LLC, Lafayette Parish; 20130266,  
3 Halliburton Energy Services, Inc., Lafourche Parish;  
4 20131162, Hammond Lodging, LLC, Tangipahoa Parish;  
5 20141048, Heritage Manor West, LLC, Caddo Parish;  
6 20121306, International-Maytex Tank Terminals, St.  
7 Charles Parish; 20121114, Juban Dental Associates, LLC,  
8 Livingston Parish; 20121239, Laitram, LLC, Jefferson  
9 Parish; 20131200, Laxmi of Broussard, LLC, Lafayette  
10 Parish; 20121147, Louisiana Motor Coach, Jefferson  
11 Parish; 20140165, Lusk Eye Specialist, LLC, Caddo  
12 Parish; 20141011, NVHG Q&C Hotel Operator, LLC, Orleans  
13 Parish; 20121022, Primary Health Services Center,  
14 Incorporated, Ouachita Parish; 20141356, Progressive  
15 Casualty Insurance Company, EBR Parish; 20130778,  
16 Rouse's Enterprises, LLC, Lafayette Parish; 20140853,  
17 Stonewall Quick Service, LLC, DeSoto Parish; 20121301,  
18 Stuller, Incorporated, Lafayette Parish; 20121090, Tiger  
19 Athletic Foundation, EBR Parish; and 20130797, Turner  
20 Industries Group, LLC, West Baton Rouge.

21 MS. ATKINS:

22 Thank you, Ms. Metoyer.

23 MR. HOLDEN:

24 Madam Chair, I have to abstain from two  
25 of the applicants, the Juban Dental Associates and Tiger



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1 Athletic Association.

2 MS. ATKINS:

3 Okay. Thank you.

4 Mr. Holden abstains from those two. Let  
5 the record please show that.

6 Now calling for a motion to accept.

7 Motion made by Mr. King, second by  
8 Mr. Fruge.

9 Any discussion?

10 (No response.)

11 MS. ATKINS:

12 All in favor, please respond by saying  
13 "aye".

14 (Several members respond "aye".)

15 MS. ATKINS:

16 Opposed, no.

17 (No response.)

18 MS. ATKINS:

19 Motion passed. Thank you.

20 MS. METOYER:

21 I will do my specials with Applications  
22 for Cancelation: 20111043, Campus Behavioral Center of  
23 Alexandria, Rapides Parish, LDR issued an objection on  
24 July 15, 2013. That objection has not been resolved as  
25 of August of this month; 20120942, Duboue Dental, LLC,



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1 Orleans, LDR issued an objection on July 15th, 2013.  
2 That objection has not been resolved; 20130778, Execute  
3 Now, EBR Parish, LDR issued an objection on July 15th,  
4 2013. That objection has not been lifted; 20110081,  
5 Lake Charles Hotel Ventures, LLC, Calcasieu, LDR issued  
6 an objection on September 17th, 2014. That objection  
7 has not been resolved; 20100807, LIMB, Incorporated,  
8 Livingston, LDR issued an objection on May 23rd, 2014.  
9 That objection has not been resolved; 20121258,  
10 Masterliner, Incorporated, Tangipahoa Parish, LDR issued  
11 an objection on November 6th, 2014. That objection has  
12 not been resolved; 20131119 Mid South Extrusion,  
13 Incorporated, Ouachita Parish, LDR issued an objection  
14 on November 6th, 2014. That objection has not been  
15 resolved; 20121137, Troy's Governmental Coffee Shop,  
16 EBR, LDR issued on objection on September 16th, 2013.  
17 That objection has not been resolved.

18 That concludes the Applications for  
19 cancelation.

20 MS. ATKINS:

21 Thank you, Ms. Metoyer.

22 Motion to accept?

23 Motion made by Ms. Potts-Roque, second  
24 by Representative Pugh.

25 All in favor -- well, discussion?



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1 (No response.)

2 MS. ATKINS:

3 Hearing none, all in favor, respond by  
4 saying "aye".

5 (Several members respond "aye".)

6 MS. ATKINS:

7 Opposed, no.

8 (No response.)

9 MS. ATKINS:

10 Ayes have it. Motion passed. Thank  
11 you.

12 MS. METOYER:

13 These are contracts for cancelation, and  
14 these were contracts that were previously approved by  
15 the Board of Commerce and Industry but did not meet the  
16 program requirements: 20110898, NOLA Theater District,  
17 LLC, Orleans Parish, company did not meet hiring  
18 requirements of the program; 20111010, Deano Hardwoods,  
19 LLC, Lafayette, company did not meet hiring requirements  
20 of the program; 20131211, RARE Hospitality  
21 International, Incorporated, St. Tammany Parish, company  
22 did not meet hiring requirements and the company  
23 requested this cancelation; and 20140140, Greg Salamone  
24 D/B/A Chick-Fil-A, EBR Parish, the company did not meet  
25 the hiring requirements of the program and the company



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1 requested cancelation.

2 MS. ATKINS:

3 Thank you, Ms. Metoyer.

4 Motion to accept?

5 MR. ELMORE:

6 So moved.

7 MS. ATKINS:

8 Motion made by Mr. Elmore, second by Mr.  
9 Belcher.

10 Any discussion?

11 (No response.)

12 MS. ATKINS:

13 Hearing none, all in favor, respond by  
14 saying "aye".

15 (Several members respond "aye".)

16 MS. ATKINS:

17 Opposed, no.

18 (No response.)

19 MS. ATKINS:

20 Motion passed. Thank you.

21 MS. METOYER:

22 Contract terminations: 070129, H&E  
23 Equipment Services, Incorporated, EBR Parish, the  
24 company no longer wishes to pursue the benefits of  
25 Enterprise Zone; 200908824, Clarity Litigation, LLC,



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1 Ouachita Parish, program requirements have been met and  
2 does not anticipate any further hiring; 20090899,  
3 Wash-N-Go Shell, LLC, Catahoula, program requirements  
4 have been met and doesn't anticipate any further hiring;  
5 20100921, Wash-N-Go Shell, LLC, Rapides Parish, program  
6 requirements have been met and does not anticipate any  
7 further hiring; 20100971, Chevron, USA, Incorporated,  
8 Livingston, have met the requirements of the program and  
9 they do not anticipate any further hiring; 20110021,  
10 Walker Oldsmobile Company, Incorporated, Rapides Parish,  
11 they have met the hiring requirement and they do not  
12 anticipate any further hiring; 20110675, Eric Landry  
13 Agency, LLC, Terrebonne, program requirements have been  
14 met and there are no plans to hire additional people;  
15 20110878, Weatherford, US LP, Lafayette Parish, program  
16 hiring requirements met, additional advance filed for  
17 next phase; 20110886, Weatherford, US LP, Terrebonne,  
18 program hiring requirements met, additional advance  
19 filed for the next phase; 20110935, Nayosha Enterprise,  
20 LLC, St. Charles, hiring requirements met, no additional  
21 jobs anticipated; 20110944, Vimal Investments, LLC,  
22 Calcasieu, program hiring requirements met, no  
23 additional jobs anticipated; 20110966, Ram Vishnu, LLC,  
24 Vernon Parish, having met requirements of the program,  
25 no additional full-time jobs are anticipated; 20110967,

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1 Ram Vishnu, LLC, Vernon Parish, having met the  
2 requirements of the program, no additional full-time  
3 jobs are anticipated; 20110969, Weatherford, US LP,  
4 Lafayette Parish, program requirements met, additional  
5 advance filed for next phase; 20111125, RLJ-St. Charles  
6 Avenue Hotel Lessee, LLC, Orleans Parish, having met the  
7 requirements of the program, no additional full-time  
8 jobs are anticipated; 20111134, Gulf Island Marine  
9 Fabricators, LLC, Terrebonne Parish, having hiring  
10 requirements met, project complete; 20111147, Gulf  
11 Island, LLC, Terrebonne Parish, hiring requirements met,  
12 project complete; and the final is 20111198, Baker  
13 Hughes Oilfield Operations, Incorporated, Terrebonne  
14 Parish, hiring requirements met, no additional jobs  
15 anticipated.

16 MS. ATKINS:

17 Thank you, Ms. Metoyer.

18 Motion to accept?

19 Motion made by Ms. Wilda Smith, second  
20 by Representative Pugh.

21 Any discussion?

22 (No response.)

23 MS. ATKINS:

24 Hearing none, all in favor, respond by  
25 saying "aye".



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1 (Several members respond "aye".)

2 MS. ATKINS:

3 Opposed, no.

4 (No response.)

5 MS. ATKINS:

6 It is ordered. Motion passed.

7 MS. METOYER:

8 I have two census track/block group  
9 swaps. The first one for EBR Parish was on the previous  
10 agenda, but it was inverted in my error, so I'm  
11 requesting that dropped to pursue economic development  
12 activities in an area that is better conducive for  
13 business development. And the second one is also EBR  
14 Parish, 39.04, Block Group 3, to 40.05, Block Group 1,  
15 and that's Resolution 51539, and that's also to pursue  
16 economic development activities in an area that is  
17 better conducive to business development.

18 MS. ATKINS:

19 Thank you, Ms. Metoyer.

20 MS. METOYER:

21 And that concludes EZ.

22 MS. ATKINS:

23 Thank you.

24 Do I hear a motion to accept?

25 MS. POTTS-ROQUE:



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1                   So moved.

2                   MS. ATKINS:

3                   Motion made by Ms. Potts-Roque, second  
4 by Mr. King.

5                   Any discussion?

6                   I'm sorry, not Mr. King. Mr. Burgess.  
7 I'm sorry.

8                   All in favor, please respond by saying  
9 "aye".

10                   (Several members respond "aye".)

11                   MS. ATKINS:

12                   Opposed, no.

13                   (No response.)

14                   MS. ATKINS:

15                   Motion passed. Thank you.

16                   Our next order on the agenda is Ms. Lori  
17 Weber, who will discuss our Industrial Tax Exemption  
18 Program.

19                   MS. WEBER:

20                   And you want to new applications in  
21 globo?

22                   MS. POTTS-ROQUE:

23                   Yes, please.

24                   MS. ATKINS:

25                   Yes. Thank you.



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MS. WEBER:

There is a correction. I have been asked to defer 20150861, Jogler, East Baton Rouge.

The new project amount are: New applications, 115. New investments, 1,882,642,004. New permanent jobs, 686. The salaries are now 351,887,027. The ad valorem amount is now 319,485,977.

MS. ATKINS:

Thank you, Ms. Weber.

Do I have a motion to accept?

MS. POTTS-ROQUE:

So moved.

MS. ATKINS:

Motion made by Ms. Potts-Roque, second by Representative Pugh.

Thank you.

Any discussion on the motion?

MR. HOLDEN:

Madam Chairman, I believe I have to abstain again, Sasol Chemicals (USA).

MS. ATKINS:

Please note that Mr. Holden is abstaining from Sasol.

All of these, each one of them?

Okay. So noted.



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1                   Are there any other discussion?

2                   (No response.)

3                   MS. ATKINS:

4                   Hearing none, all in favor, respond by  
5 saying "aye".

6                   (Several members respond "aye".)

7                   MS. ATKINS:

8                   Opposed, no.

9                   (No response.)

10                  MS. ATKINS:

11                  Ayes have it. Motion passed.

12                  MS. WEBER:

13                  On the specials, the first, the change  
14 in name only, there is a correction under Dow  
15 Hydrocarbons and Resources. The parish is left blank.  
16 It should be Assumption.

17                  Carey Salt Company, 061155, 20080390,  
18 20090590, 20100401, 20110200, 200120404, 20130460, and  
19 20130523, the names changed to Compass Minerals  
20 Louisiana, Incorporated, St. Mary; DOW Chemical Company,  
21 Contracts 20040294, 051295, 060317, 070006, 20100730,  
22 20100730A is now Blue Cube Operations, LLC, Iberville;  
23 DOW Hydrocarbons and Resources, LLC, Contracts 20100690,  
24 20140447 and 20150606, Blue Cube Operations, LLC,  
25 Assumption; Steel Fabricators of Monroe, LLC, Contracts



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1 061550, 061640, 061640A, 20080197, 20090798, and  
2 20120443, Steel Fab Leasing, LLC, Ouachita.

3 You want me to read the rest or...

4 MS. ATKINS:

5 Yes, please.

6 MS. WEBER:

7 Change in location: IO Marine Systems,  
8 Incorporated, 20120648 and 20130657, from 10016 River  
9 Road, St. Rose in St. Charles Parish to 5000 River Road,  
10 Harahan in Jefferson Parish.

11 MS. ATKINS:

12 Thank you.

13 MS. WEBER:

14 Continue?

15 MR. FRUGE:

16 Madam Chair, could we consider the  
17 partial transfers in globo and dispense with the reading  
18 of such?

19 MS. ATKINS:

20 Okay. What's the pleasure of the Board?

21 MR. FRUGE:

22 Thank you for that.

23 MS. ATKINS:

24 Thank you.

25 MS. WEBER:



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1 All right. Cancelation of contracts:  
2 Dolese Brothers, 070452, 20100334, 20110230, 20120438  
3 and 20130445. The facility was sold to Quality Contract  
4 and they have opted not to continue the exemptions.  
5 That's in Pointe Coupee. Bessette Development, 050597.  
6 They informed the assessor that they've moved those  
7 assets and the assessor is requesting a cancelation, in  
8 Calcasieu Parish.

9 MS. ATKINS:

10 Okay. Thank you.

11 Do I hear a motion to accept?

12 MR. FRUGE:

13 So moved.

14 MS. ATKINS:

15 Motion made by Mr. Fruge, second by  
16 Mr. Elmore.

17 MR. JONES:

18 Madam Chairman, just to be sure we're  
19 clear, we're taking up name changes, location changes,  
20 the 29 partial transfers, the two contract cancelations  
21 all up at the same time? Are we doing the 83 renewals?

22 MS. WEBER:

23 That's next.

24 MR. JONES:

25 Okay. We have not done those yet. Just



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1 to be sure what the motion is.

2 MS. ATKINS:

3 Any other discussion?

4 (No response.)

5 MS. ATKINS:

6 All in favor of the motion, respond by  
7 saying "aye".

8 (Several members respond "aye".)

9 MS. ATKINS:

10 Opposed, no.

11 (No response.)

12 MS. ATKINS:

13 Ayes have it. It is ordered.

14 MS. WEBER:

15 And as Mr. Jones indicated, we do have  
16 83 renewals to present to the Board. Do you wish me to  
17 read those or just...

18 MS. ATKINS:

19 What's the pleasure of the Board?

20 MS. POTTS-ROQUE:

21 Let's do those in groups because we've  
22 got a lot of groups. That should shorten the list. You  
23 can just group the ones that are multiples.

24 MS. WEBER:

25 Okay. Farmers Rice Milling Company,



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1 20110219, Calcasieu; 20130828, Fisher Manufacturing in  
2 Tangipahoa. There are two Folgers, 20090982 and  
3 20090983 in Orleans. 20110126, Frederick's Machine,  
4 Iberia; 20071166B, Gulf Island Marine Fabricators,  
5 Terrebonne --

6 MR. JONES:

7 I'm lost.

8 MS. POTTS-ROQUE:

9 She just skipped the first page. She'll  
10 have to go back.

11 MS. WEBER:

12 Oh, I'm sorry. I did. You're right. I  
13 apologize.

14 MR. JONES:

15 You seldom make mistakes. I often make  
16 them. I wanted to make sure.

17 MS. WEBER:

18 It was me. I'm sorry.

19 MS. POTTS-ROQUE:

20 I just figured she'd go back.

21 MS. WEBER:

22 I could just ask to do them in globo.

23 Okay. Here we go.

24 Abbot Enterprises, 20101039, Orleans;

25 Afco Industries, 20110309; Agrilectric Power Partners;



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1 20110221, Calcasieu; Allen's Electric Motor Service;  
2 20110465, Caddo; ASH Industries, 20110464, Lafayette;  
3 Atlantic Metrocast, 20100505, Orleans; Bocks Board  
4 Packaging, 20110229, Ouachita; Calvary Industries,  
5 20110466, Rapides; Catalyst Recovery of Louisiana,  
6 20110271, Lafayette; Century Marketing Solution,  
7 20110324, Ouachita; CMC Steel Fabricators doing business  
8 as Capitol Steel, 20110467, East Baton Rouge; Community  
9 Coffee Company, 20110621, West Baton Rouge; DEXCO  
10 Polymers, 20110284, Iberville; Entergy Arkansas,  
11 Ouachita Parish, 20091186; Entergy Gulf States  
12 Louisiana, 20091191, Calcasieu; 20091190, Calcasieu;  
13 20091189, Pointe Coupee; 20091192, Ouachita; 20071305,  
14 West Feliciana; 20091193, West Feliciana; 20091195,  
15 Iberville; Entergy Louisiana, LLC, 20110477, Acadia;  
16 478, Acadia; 479, 780, Acadia; 20110210, Plaquemines;  
17 20091200, St. Charles; 20091201, Jefferson; Ouachita,  
18 20091202 and 20091203; St. Charles has four, 20091204,  
19 062511, 20091205, 062514; Orleans has two for Entergy  
20 New Orleans, Incorporated, 20081252 and 20091187; Evonik  
21 Cyro, 20110339, Jefferson; Farmers Rice Milling,  
22 20110219, Calcasieu; Fisher, 20130828 in Tangipahoa;  
23 Folger Coffee, two in Orleans, 20090982 and 20090983;  
24 Frederick's Machine in Iberia, 20110126; Gulf Island  
25 Marine Fabricators in Terrebonne, 20071166B; Gulf

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1 Island, two in Terrebonne, 20091177 and 20081196A; Ideal  
2 Steel, 20110186 in St. Martin; Imperial-Savannah,  
3 20110610 in St. James; International Paper has seven in  
4 DeSoto Parish, 20110580, 582, 583, 584, 585, 586 and  
5 588; International Paper, Natchitoches, 20110620; James  
6 Machine Works, Ouachita, 20110209; KPAQ Industries, two  
7 in West Feliciana, 20110468 and 469; LA Poche Perique  
8 Tobacco, St. James, 20101200; Louisiana Fish Fry  
9 Products, Limited, East Baton Rouge, 20110470; Louisiana  
10 Plastic Industries, Incorporated, Ouachita, 20110316;  
11 Martco, LLC in Allen, 20110313; Martco, LLC,  
12 Natchitoches, 20090916 and 20110444; Morton Salt in  
13 Iberia, 20111024; Omega Protein, Incorporated in  
14 Vermillion, 20110471; Peppers Unlimited of Louisiana in  
15 St. Martin, 20091176; Pizzolato Investment Company, LLC  
16 in East Baton Rouge, 20110473; RTD Beverages,  
17 Incorporated, LLC, St. Tammany, 20071088; Sabine Pass  
18 LNG, LP, Cameron, 20110476; Sapa Extrusions, LLC in  
19 Richland, 20110427; Southland Printing Company,  
20 Incorporated, Caddo, 20110180; Sterling Sugars, LLC in  
21 St. Mary, 20110421; Taminco, Incorporated, Iberville,  
22 20081199; Taylor Oilfield Manufacturing in Lafayette,  
23 20110502; Textron Marine & Land Systems in Orleans,  
24 20101023; Westlake Chemical OpCo, Calcasieu, 20110561;  
25 Westlake Petrochemical, Calcasieu, 20110566; Westlake

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1 Polymers, Calcasieu, 20110565; Westlake Styrene, LP in  
2 Calcasieu, 20110568; two Westlake Vinyls in Ascension  
3 Parish, 20110578 and 579; and, finally, Williams  
4 Olefins, 20110474 in Ascension.

5 MS. ATKINS:

6 Thank you.

7 MS. POTTS-ROQUE:

8 Great job.

9 MS. ATKINS:

10 Good job.

11 Do I have a motion to accept?

12 Motion is made by Mr. Burgess, second by  
13 Representative Pugh. I'm sorry.

14 I would like for the Board to know that  
15 item Century Marketing Solutions, I would like to ask to  
16 be recused. That's 20110324, Century Marketing  
17 Solutions.

18 Is there any other discussion?

19 (No response.)

20 MS. ATKINS:

21 Hearing none, do I have a motion to  
22 accept?

23 I'm sorry. All in favor, respond by  
24 saying "aye".

25 (Several members respond "aye".)



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MS. ATKINS:

Opposed, no.

(No response.)

MS. ATKINS:

Ayes have it. Motion passed.

MR. JONES:

Madam Chairman, is there, by any chance, anybody here representing LA Poche Perique Tobacco?

MS. WEBER:

Unless there's an issue, they usually...

MR. JONES:

No, I know. It's the only tobacco farm we have in Louisiana. I just think they ought to be recognized on the record. Anybody growing tobacco instead of sugarcane ought to be recognized.

MS. ATKINS:

I guess we don't have anyone here present.

Okay. Our next item on the agenda then is comments/remarks from Ms. Anne Villa.

MS. VILLA:

Hi. Thank you, Madam Chairman and the Board members.

Just as a follow up to our last meeting regarding our incentive updates, we did post on the LED





1 website a link for all of the incentive changes that we  
2 had during this past session, so we have a link there  
3 for you and others out in the public to kind of go  
4 through all of the changes that we had that did impact  
5 the programs. So just wanted to follow up for that.

6 And then we've had a lot of recent  
7 announcements, and I'll go through those with you.  
8 We've had a lot of really good announcements. We have  
9 the Canadian-based IDSI that's currently headquartered  
10 in Calgary, Alberta that's going to be locating its  
11 manufacturing and service center in the Louisiana  
12 Immersive Technologies Enterprise Facility, which is on  
13 the ULL Campus in Lafayette. They are a logging-tool  
14 manufacturing project and will result in nearly 40 new  
15 direct and indirect jobs.

16 We have Plastipak Packaging announced  
17 it's manufacturer expansion in Pineville and they'll  
18 invest \$9-million and they'll add three new PET plastic  
19 production lines resulting in about 58 new direct and  
20 indirect jobs.

21 And Brown & Root announced the  
22 establishment of their corporate headquarters here in  
23 Baton Rouge, and if you've seen it, along I10, I think  
24 they put their banner on the building. So they're an  
25 industrial firm that's going to be operating



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1 newly-acquired -- will operate newly-acquired assets in  
2 Brown & Root and Wink Engineering and that will have  
3 initially 350 new jobs here in Louisiana and they'll  
4 have potentially 575 future jobs here in the state.

5 And Cajo Technologies announced the  
6 selection of New Orleans for the company's first U.S.  
7 manufacturing plant and they are a finishing  
8 manufacturer and they'll result in about 80 new direct  
9 and indirect jobs.

10 And Investimus Foris announced a  
11 \$265-million ammonia plant in Grant Parish, and that  
12 will result in about 85 new direct jobs and about 584  
13 new indirect jobs. And it's at the former Vanguard  
14 Synfuels site.

15 And Florida Fuel Connection announced a  
16 \$75-million capital investment here in Louisiana as a  
17 rail terminal project and that's a pipeline-to-rail  
18 project and that will include about 50 new direct jobs  
19 in East Feliciana Parish with about 137 new indirect  
20 jobs.

21 And, also, there were some recent  
22 rankings that were announced since we last met. We were  
23 recognized -- the State of Louisiana was recognized as  
24 Thumbtack.com's annual ranking, and we received a grade  
25 of "A" on their 2015 Report Card for Small Business



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1 Friendliness, and we were ranked in the State Number 4  
2 in the US for it's support of small business  
3 environment. Louisiana earned an "A" in eight specific  
4 categories of the State Small Business Climate, and a  
5 grade of "B" in three other categories. And Louisiana,  
6 just so you know, is ranked among the top five states in  
7 Thumbtack.com's survey for three of the past four years.

8 And, also, LED FastStart, which has held  
9 the rank of Number 1 for the Nation's Workforce Training  
10 Program, was also ranked Number 1 this past year, and  
11 it's an unprecedented six years now in a row. So  
12 Louisiana continues its strong performance with seven  
13 top 10 results in Business Facilities top rankings for  
14 their 2015 State Rankings Report.

15 And then, finally, Southern Business &  
16 Development ranked Louisiana Number 1 in the number of  
17 major business projects per capita. For six straight  
18 years in a row, Louisiana has been ranked number one in  
19 this category.

20 So that's the updates that I have today.

21 MS. ATKINS:

22 Thank you very much.

23 MS. VILLA:

24 Thank you-all.

25 LED FastStart made a trip up to our area



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1 several weeks ago. We were talking in our last meeting  
2 about how they were capturing through video some of the  
3 areas around the State, and they did show several of the  
4 videos that they had done of North Louisiana to several  
5 people and will be working on updating some of those,  
6 too, because over the last past year or so, we have  
7 received such a large population of converse people, so  
8 we want to make sure that the videos reflect that, the  
9 diversity that is going on in the areas. So they did a  
10 great job in showcasing those. Thank you.

11 MS. VILLA:

12 Glad to be of assistance.

13 Also, I just wanted to point out, there  
14 was a lot of work and effort that had to go into  
15 updating the LED website based on the legislative  
16 changes. The staff of LED, a lot of them working and  
17 communicating with or our legal team, worked tirelessly  
18 to get those updates done as quickly as possible, so I  
19 just would like, you know, to recognize them for the  
20 work that they did during those post-session days, weeks  
21 and nights and also processing everything. So thank  
22 you. Thank you.

23 MS. ATKINS:

24 We want to add our thanks as well.

25 We've sort of had to keep up with some of those, and we



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1 didn't have to search for anything. They shared  
2 everything that was done and everything that went  
3 through the legislature. It's almost like,  
4 miraculously, we didn't have to look for it. They just  
5 showed up. We want to thank you-all.

6 MS. VILLA:

7 If y'all haven't signed up for the LED  
8 BusWire, you can go to the LED website and sign up to  
9 get your e-mails and you'll get notifications,  
10 announcements and any changes that occur within LED.

11 Thank you.

12 MS. ATKINS:

13 Thank you.

14 Any more comments or questions you have  
15 of Anne?

16 (No response.)

17 MS. ATKINS:

18 Thank you, Anne.

19 Our next item on our agenda is the  
20 election of our vice chair. We did not appoint a  
21 nominating committee, therefore, we will accept  
22 nominations from the Board itself. After nominations,  
23 we will then vote on whatever names are submitted before  
24 us.

25 At this time, I'd like to ask are there



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1 any nominations for vice president or vice chair?

2 MR. ELMORE:

3 Madam Chair, I'd like to -- it's my  
4 pleasure to nominate Ms. Wilda Smith. She's waited her  
5 time, put her time in.

6 MS. ATKINS:

7 All right. Ms. Wilda Smith, do you  
8 accept?

9 MS. SMITH:

10 I do.

11 MR. FRUGE:

12 Madam Chair, if there's no objection, I  
13 move that the nominations be closed at this time.

14 MS. POTTS-ROQUE:

15 I second it.

16 MS. ATKINS:

17 Okay. Any discussion?

18 (No response.)

19 MS. ATKINS:

20 All in favor of the nomination?

21 (Several members respond "aye".)

22 MS. ATKINS:

23 Opposed, no.

24 (No response.)

25 MS. ATKINS:



1                   They twisted your arm, Wilda. Thank  
2 you. Thank you very much.

3                   All right. If there are no objections,  
4 we will now adjourn the meeting.

5                   (No response.)

6                   MS. ATKINS:

7                   Hearing no objection, this meeting is  
8 now adjourned. Thank you very much.

9                   (Meeting concludes at 2:15 p.m.)

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1 REPORTER'S CERTIFICATE:

2 I, ELICIA H. WOODWORTH, Certified Court  
3 Reporter in and for the State of Louisiana, as the  
4 officer before whom this meeting for the Policy and  
5 Rules Committee of the Board of Commerce and Industry of  
6 the Louisiana Economic Development Corporation, do  
7 hereby certify that this meeting was reported by me in  
8 the stenotype reporting method, was prepared and  
9 transcribed by me or under my personal direction and  
10 supervision, and is a true and correct transcript to the  
11 best of my ability and understanding;

12 That the transcript has been prepared in  
13 compliance with transcript format required by statute or  
14 by rules of the board, that I have acted in compliance  
15 with the prohibition on contractual relationships, as  
16 defined by Louisiana Code of Civil Procedure Article  
17 1434 and in rules and advisory opinions of the board;

18 That I am not related to counsel or to the  
19 parties herein, nor am I otherwise interested in the  
20 outcome of this matter.

21 Dated this 18th day of September, 2015.

22  
23 \_\_\_\_\_  
24 ELICIA H. WOODWORTH, CCR  
25 CERTIFIED COURT REPORTER



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